# 2023 Results and 2024 Budget

Board of Directors March 22, 2024 Mark Critch, CPA, CMA, GM, Corporate and Fin. Services/CFO





#### **Presentation Outline**

- 1. Review of 2023 Highlights and Financial Results
- 2. 2023 Lessons Learned; Informs 2024 Budget
- 3. 2024 Annual Plans
- 4. 2024 Budget
- 5. Budget Story



# 2023 Highlights

- 1. Operational surplus: \$609K, higher than the \$350K year-end forecast provided at Q3
- 2. Surpluses being transferred to Reserve (\$302K):
  - a) Interest on Idle Cash
  - b) Additional funds collected in Offsetting Admin fees
  - c) Additional overhead charges for projects
- 3. Recognition of Special Capital funding is not meeting the definition to defer \$1.0M



# 2023 Highlights cont'd

- 4. Transfer of savings to Asset Management from lease buyouts \$58K
- 5. Capital Budget variances due to timing differences, these capital projects will carry on into 2024
- Procurement Summary (Attachment 3):
  163 Purchase Orders totalling \$4.6M
- Offsetting Summary: Completed \$1.1M in projects in 2023 (Budget \$2.3M); Deferred Balances available by Program in Attachment 2 of the report



# **Summary of 2023 Projects**

2023 Projects	Total Project Value	Expenditures at December 31,2023	
Offsetting Projects	\$2.3M	\$1.1M	
Mouth of Western Creek Restoration	\$1.2M	\$0.5M	
Stormwater Projects	\$0.8M	\$0.5M	
Other Projects	\$0.8M	\$0.4M	
Restoration	\$0.4M	\$0.3M	
Lake Simcoe Conservation Preserve	\$0.3M	\$0.1M	
Floodplain Mapping	\$0.2M	\$0.1M	
Watershed Plan Modernization	\$0.2M	\$0.1M	
Infrastructure Hazard Project	\$0.1M	\$0.1M	
Greenspace Projects	<u>\$0.1M</u>	<u>\$0.2M</u>	
Total	\$6.4M	\$3.4M	
2023 Year End forecasted expenditures for Projects: \$4.5M			



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#### **2023 Capital Investments**

2023 Capital Investments	Total Investment	Expenditures at December 31, 2023
New Scanlon Creek Nature Centre Design & Build	\$0.7M	\$0.3M
Infrastructure & Furniture	\$0.5M	\$0.2M
Equipment & Vehicles	<u>\$0.5M</u>	<u>\$0.4M</u>
Total	\$1.7M	\$0.9M

2023 Year End forecasted expenditures for Capital: \$1.6M

#### **Update on Reserves: Ending Balance \$7.7M\***

Reserve Category	January 1, 2022	December 31, 2023*
Asset Management	\$1,348	\$2 <i>,</i> 070
Rate Stabilization	\$3,284	\$5 <i>,</i> 096
Working Capital	\$435	\$373
Restricted	<u>\$44</u>	<u>\$124</u>
TOTAL	\$5,111	\$7,663

\*Draft Unaudited Balances – shown in '000s



### 2023 Results: Lessons Learned

1. <u>Issue</u>: Treatment of deferred revenue at year-end; led to an increase in surplus position and Reserve Transfers in 2023

#### Impact on 2024 Financials:

- a) Operational surplus funds will be recognized into Reserve, no longer held in Deferred (no operational impact)
- b) Closely monitor through the forecast the year end position; likely to have higher volatility of surplus/deficit position going forward



# 2023 Results: Lessons Learned cont'd

2. <u>Issue</u>: Confidential land matters were forecasted in 2023 <u>Impact on 2024 Financials:</u>

One matter has already taken place in 2024 and will be recognized. Other matters will be monitored through the year.

3. <u>Issue:</u> Building 2024 budget and reporting structure with the new *Conservation Authorities Act* guidelines

Impact on 2024 Financials:

Monitor funding allocations made for the new categories of funding; some fine-tuning expected in 2025 Budget



# Transition from 2023 to 2024

- 1. 2023 Audited Financial Statements will require Board of Directors' approval in April
- 2. Annual Plans for 2024 have been developed
- 3. 2024 Operating and Capital Budget to be approved by the Board of Directors (March)
- 4. 2024 Budget companion report nearing completion; should be available in April



# **Summary of Budget Approvals**

Municipal Funding Partner	Already Approved or Expected Approval Date
Regional Municipality of York	$\checkmark$
City of Barrie	$\checkmark$
Regional Municipality of Durham	To be reviewed on March 27, 2024
Town of Bradford West Gwillimbury	$\checkmark$
Town of Innisfil	$\checkmark$
Township of Oro-Medonte	To be reviewed on March 20, 2024
Town of New Tecumseth	$\checkmark$
City of Kawartha Lakes *	$\checkmark$
Township of Ramara	$\checkmark$
City of Orillia *	

\* Indicates specified municipality, all others considered participating municipality

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# **2024 Annual Priorities**

- 1. Construction of the Scanlon Creek Nature Centre\*
- 2. Lake Simcoe Conservation Preserve \*
- 3. Implementation of Bills 229 and 23
- 4. Network Security \*
- 5. New/Revised strategic plan including reporting dashboard
- 6. New Hazard Regulation
- 7. Freshwater Action Plan Projects \*
- 8. Digital Strategy
- \* Indicates direct 2024 investment in proposed 2024 Budget



### **Proposed 2024 Budget**

#### **Guidelines – Approved by the Board of Directors in June 2023**

	Guideline	Budget
Inflation	Up to 2.00%	When applicable
COLA	Up to 2.00%	2.00%
Growth/Strategic Initiatives	Up to 1.50%	0.00%
General Levy/Category 1	2.00%	2.00%
Asset Management Infrastructure Levy	0.50%	0.00%



### **Operating and Capital Budget**

Budget	2023 Approved*	2024 Proposed	Change
Operating	\$15.4M	\$15.0M	(\$0.4M)
Capital	<u>9.6M</u>	<u>10.5M</u>	<u>0.9M</u>
Total	\$25.0M	\$25.5M	\$0.5M

\*Restated Budget (approved May 2023 through Staff Report No. 27-23-BOD)

### **Expenditures By Service Areas**

Service Area	2023 Budget*	2024 Budget	+/-
Corporate	\$3.0M	\$2.7M	(\$0.3M)
Ecological Management	1.9M	2.0M	0.1M
Education & Engagement	0.7M	0.8M	0.1M
Greenspace Services	1.0M	1.1M	0.1M
Planning & Development Services	5.2M	4.8M	(0.4M)
Water Risk Management	2.3M	2.4M	0.1M
Watershed Studies & Strategies	1.3M	1.2M	(0.1M)
Capital	<u>9.6M</u>	<u>10.5M</u>	<u>0.9M</u>
Total Expenditures	\$25.0M	\$25.5M	\$0.5M

\*Restated Budget (approved May 2023 through Staff Report No. 27-23-BOD)



#### **Summary of Revenues**

Revenue Category	Restated F 2023*	Proposed 2024	+/-
Category 1 Levy Funding (2.00%)	\$5.7M	\$5.8M	\$0.1M
Category 1 Lake Simcoe Protection Plan Levy Funding (2.00%)	2.5M	2.5M	0.0M
Category 2 Funding (2.00%)	0.7M	0.7M	0.0M
Category 3 Funding (2.00%)	0.3M	0.4M	0.1M
Provincial and Federal Funding	2.2M	1.7M	(0.5M)
Deferred Funding & Municipal Agreements	4.5M	2.6M	(1.9M)
Revenue Generated by Authority	<u>9.2M</u>	<u>11.3M</u>	<u>2.1M</u>
TOTAL	\$25.1M	\$25.0M	(\$0.1M)
*Postated Budget (approved May 2022 through Staff Penert No. 27.22 POD)			

\*Restated Budget (approved May 2023 through Staff Report No. 27-23-BOD)



#### **2024 Budget: Reserve Activity**

	2024 Opening Balance*	2024 Transfers	2024 Draws	Projected Ending Balance
Rate Stabilization	\$5 <i>,</i> 096	\$250	(\$369)	\$4,977
Asset Management	2,070	909	(1,286)	1,693
Working Capital	373		(111)	262
Restricted	<u>124</u>	<u>   10</u>	=	<u>134</u>
Total Reserves	\$7,663	\$1,169	(\$1,766)	\$7 <i>,</i> 066

\*Draft Unaudited Balances – shown in '000s

# **2024 Capital and Projects Budget**

Projects	Amount in 000s
Offsetting (Water Balance, Ecological and Phosphorous)	\$2,828
Stormwater Management Inspection and Maintenance	952
Restoration	909
Other Projects	617
Urban Forest Study	291
Infrastructure Hazard Projects	97
Flow Gauge Monitoring	71
Climate Change Studies	60
	\$5,825
Capital Purchases and Projects	Amount in 000s
Scanlon Creek Nature Centre	\$3,000
Infrastructure and Building	929
Vehicles	258
Lake Simcoe Preserve	230
Machinery and Equipment	229
	\$4,646
Total Capital and Projects	\$10,471



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# 2024 Budget: Budget Story

- 1. New CA Act guidelines were followed in the 2024 Budget process (New funding categories, MOU's etc)
- 2. Transition process done with full transparency: Visited with every CAO/Senior Leader in Lake Simcoe watershed
- 3. Budget is within the Board Approved assumptions and has already been approved by 7 of 9 funding municipalities
- 4. 2024 Operating and Capital Budget is sustainable and practical; balancing additional investments in our staff, our assets, our research and our strategic plan
- 5. Board approval is the final step for the 2024 Budget



# **Questions?**

